

Financial Highlights

Cumulative Total Shareholder Return on stock investment (including dividends) and the Average of Industry Groups.*

60
40
20

60
40
20

C-Level
Architect Manager
Executive or VP
Associate

Printing-as-a-Service

Consolidated Statements

Undistributed international earnings. We intend to continue to retain earnings outside the U.S.

Printing-as-a-Service

Organizations such as those in the banking, finance and insurance industries have a constant need to issue a flow of correspondences to customers. For example, banks, financial services institutions and insurance companies need to send out statements and invoices on a regular and timely basis.

Foolproof systems need to be in place to ensure documents such as statements and invoices are always issued on time in order to keep account receivables running smoothly. However, an in-house operation involves purchasing and maintaining expensive equipment.

Printing-as-a-Service operation centers run 24/7

Run by PCCW Solutions subsidiary Power Logistics, our Printing-as-a-Service solution involves a mix of cut-sheet and continuous form printing, along with envelopment equipment at operation centers running round the clock. This enables us to handle bulk volumes even within challenging time frames.

Our suite of services includes formatting of bill and statement presentation and generation of e-statements, as well as sorting and delivery.

We have more than 10 years' experience in the data printing business, with centers accredited with ISO 9001 quality management certification. These centers can achieve high throughput day and night to ensure business continuity and satisfy SLA commitments.

Peace-of-mind security measures

Power Logistics observes the strictest procedures to safeguard security of customer information. They include:

- Corporate security policies and confidentiality agreements
- Stringent procedural control
- Restricted access control
- 24/7 CCTV recording and remote monitoring system
- Workstation and Internet access control
- Secure erasure of data and print files after production

Features and benefits

- **Cost-effective solution**
lower stationery, printing and enveloping costs.
- **Improved service level**
shortened processing lead-time and high service quality.
- **Hassle-free solution**
one-stop solutions from stationery supply to electronic archiving, and a large ICT support team for smooth transition.
- **Excellent business continuity**
operations at multiple sites with well-planned disaster recovery system in place.
- **Accreditation**
ISO 9001:2008 quality management certification.
- **Planning for the future**
continuous investment to keep abreast of business growth.